



## FLYNN CANADA LTD.

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### Flynn Teams up with Sellers & Marquis/A2MG

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We are pleased to announce that Flynn and Sellers & Marquis/A2MG have entered into a Letter of Intent to combine their operations.

Flynn, headquartered in Toronto, has made the strategic decision to expand and grow its construction business in the US; and the opportunity to merge leadership and operations with Sellers & Marquis/A2MG is a significant step in building an integrated, national roofing and building envelope company across North America. ***“We are excited to launch our US expansion with such strong companies that not only have meaningful scale, but also offers the same scope of contracting services as our business in Canada,”*** stated Doug Flynn, CEO.

Sellers & Marquis and A2MG, centered in Kansas City, MO, provide roofing, architectural metal, and glass/glazing construction services to customers throughout the Midwest. ***“I believe merging our business with Flynn offers us the best opportunity to accelerate growth, provide broader opportunities to all of our 300 plus employees, and share best practices between our two companies,”*** stated Jerry Schaefer, Owner and CEO. As part of the arrangement, Jerry and certain key managers will become shareholders in the Flynn Group of Companies and will play leadership roles for the long term.

Flynn plans to continue their expansion into the US market by partnering with the right companies, and subsequently drive organic growth utilizing a formula that has made them the largest building envelope trade contractor in Canada. ***“Our primary focus over the next 12-18 months is to find, team-up, and integrate healthy companies in the US that share a similar culture with Flynn along with four key attributes: passion for safety, focus on customer satisfaction, positive reputation, and strong field crews,”*** offered Brynne Smith, President of Flynn America. ***“With this in mind, Sellers & Marquis/A2MG is both a perfect cultural and strategic fit as well as a springboard for our growth in the US.”***

Combined with Sellers & Marquis/A2MG’s revenue of \$60M, Flynn will generate annual revenue of over \$525M/yr from 21 operations in North America, including their two new locations in Kansas City and Springfield, Missouri. For additional information, please contact Brynne Smith or Jerry Schaefer.

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